## **Manufacturer Awards**



Group 1 Silver Award - 1993

Group 1 Bronze Award - 1996

Group 1 Gold Award - 1998

Market Share Leader - 1987-1992

Million Dollar Club - 1990-1994

Million Dollar Club Quota Buster Award - 1996-1998, 2000

Outstanding New Product Sales - 2011

Outstanding Quota Buster - 2010

Product Leadership - 1992

Product Leadership - Diffusers - 1992

Quota Buster - 1987-1989, 1991, 1993, 2010, 2012, 2014

Tenth Anniversary Representation - 1994

The Million Dollar & Quota Buster Club - 2002, 2003

The Platinum Award - 2002

Top Ten - 1990

Top Ten Award - 1987

Top Ten Sales Volume - 1987-1989, 1991

Spirit of Excellence - 2014

Top Sales by \$ Over Quota - 2014

Top Sales by \$ Over Quota - 2016



Gold Performance Award - Total Sales - 2011, 2012

Pinnacle Performer Award - 2004

Pinnacle Award - 2014, 2015

Silver Award - 2014

Platinum Award for Sales Growth - 2015

Pinnacle Award - 2016



Top Sales Group - Commercial - 2010-2013 Outstanding Sales - 2011-2014



Top 10 Building Automation Partner - 2008-2014



Millionaires Club - 1990 Millionaires Club - 1992

Outstanding Sales Award - 1999-2003, 2005, 2006, 2010-2011

Sales - \$3 Million - 1997

Double Digit Growth Award - 2014, 2015

## TOSHIBA Leading Innovation >>>

#1 Sales Rep HVAC Distributor 2014



Dominator Award - 2015

Best Manufacturers Reps Award 1st Place - 2007

Dominator Award - 2017



Excellence in Sales 2013, 2014



MAT MVP- 2016 MAT MVP- 2017



Sales Achievement Award - 2001 Top Ten Sales Award - 1992